



Harper Macleod LLP Increase Security & Reduce Costs By Implementing Barracuda Web Security Gateway

ABOUT HARPER MACLEOD LLP

Harper Macleod LLP is one of the UK leading Law Firms and is represented in the Top 100 List.

They behave in a refreshingly entrepreneurial way, driven to innovate and try harder because their success is dependent on exceeding their clients' expectations.

Working together in partnership, their people are flexible, proactive problem solvers who focus on understanding their clients. They use law as a tool to provide tailored solutions and a different point of view to businesses and individuals.

SUMMARY:

- ✦ Harper Macleod LLP
- ✦ Located Glasgow, Scotland
- ✦ Law Firm

CHALLENGES:

- ✦ Growing Virtual Network
- ✦ Expensive Per User Licenses
- ✦ Unreliable Support
- ✦ Restoration

SOLUTION:

- ✦ Barracuda Networks 610 Virtual Web Security Gateway Solution

INCREASED NETWORK CONTROL

Prior to speaking with Altinet Harper Macleod LLP were using a Websense Content Filtering solution which did not meet their requirements from a technical perspective. With an ever increasing workforce they needed increased network control for internal and external users accessing their network. Altinet introduced Barracuda's Web Security Gateway solution and implemented the product alongside the Network Team to ensure the business requirements were met.

“ We choose Barracuda Web Security Gateway because it gave us the confidence that our network was protected and monitored along with the capabilities to implement the solution in our virtual environment with the option to scale up. ”

BRIAN CARTON

IT Manager, Harper Macleod LLP

VIRTUALIZATION

After speaking to the IT Team it was soon apparent that one of their key business goals was moving to a more reliable, streamlined virtualized network with a reduction in hardware and it was essential that Altinet and Barracuda met those requirements.

Barracuda's Web Security Gateway is available as a virtual appliance which benefited Harper Macleod LLP due to the continued growth of their internal virtual network and commitment to reduce their hardware footprint.

Brian said that "Previous Web Security Gateway solutions we had implemented only gave us Hardware options. The ability to implement a Web Filter as a virtual appliance increased our flexibility and fell in line with our business goals, which Altinet listened to and presented a suitable solution.



Contact us to Discuss Your Requirements:



0113 3570 030



sales@altinet.co.uk



ABOUT ALTINET

Altinet is a specialist IT security and storage value added reseller (VAR) for IT infrastructures. We work with our clients in both public and private sectors to design and implement a wide variety of solutions to meet the ever changing IT landscape.

Our experience and expertise in the IT security and storage industry allows us to work in a consultative way with our customers to ensure best practice and latest technology protect the users and networks of our valued clients.

We work with a wide range of global market leading vendors to ensure that each one of our customers has the solution that meets their individual requirements on each project.

ALTINET & BARRACUDA RELIABLE SUPPORT

When Harper Macleod needed support from Websense, they did not get the timely attention or solution that was needed. "We expect to run into certain issues with technology", explained Carton. "Getting help we need immediately is important. We cannot wait days or even weeks when looking for a resolution". Their disappointment manifested from combining high prices with average customer service.

Alongside Altinet, Barracuda included a 24X7 support agreement into the Harper Macleod contract, at no extra cost. This enables them to have direct contact with support engineers through a phone system with zero phone trees ensuring a quick response.

MAKE A CHOICE THROUGH EVALUATION

After having a misfitted solution in place it was important for the business to ensure that a new solution met all their requirements both technically and commercially. The need to control website access for both on-site and off-site users has increased as the business has grown through acquisitions, but Brain and his team needed to make sure the solution chosen met these requirements on paper but also in action.

Therefore Altinet implemented a 30 day free evaluation which was configured as if the solution had been purchased. Carton explained that "This gave myself and the partners the confidence that the solution met our ever increasing demands and therefore enabled us to make a decision."

ABOUT BARRACUDA WEB SECURITY GATEWAY

The Barracuda Web Security Gateway lets organizations benefit from online applications and tools without exposure to web-borne malware and viruses, lost user productivity, and misused bandwidth.

As a comprehensive solution for web security and management, it unites award-winning spyware, malware, and virus protection with a powerful policy and reporting engine. Advanced features ensure that organizations adapt to emerging requirements like social-network regulation, remote filtering, and visibility into SSL-encrypted traffic.

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